



Middlebury, CT USA • 203-758-2478 • www.rivogroup.com

As an Independent Consultant, What can RCG Do for ME?

The Rivo Consulting Group associates itself with the best and brightest executive consultants in the world of Corporate Consulting and Mergers & Acquisitions. Whether representing RCG in the areas of advisory management or business brokering, RCG offers Independent Consultants the very best in the industry:

For M&A Specialists:

- Association with decade-old firm with large following, great reputation and repeat clients
 - Lends credibility when bidding against “Fly-by-nights”
- 1099 Sub-Contractor with no minimums, set your own pace and schedule
- Open territories consisting of CT, Western MA, Southeastern NY
- No desk fee, advertising/admin fees or minimum prospecting requirements
- Central Office Billing and Receivables Management
- Access to a database of vetted, qualified and financed potential buyers
- Sales, Marketing and Negotiation Support
- Collaborative Assistance with RCG Senior Management and other Specialists
- Collateral, Marketing Material & Press Releases
 - Autonomy related to individual marketing efforts
- Help with vetting buyers and sellers
- Help with lease negotiations (Real Estate Agent assistance if required)
- Use of proprietary docs, contracts, NDA's, listing agreements, etc.
- Personalized Business Cards (1,000/yr)
- Web Presence (www.rivogroup.com)
- Closings handled by RCG Senior Management allowing you to continue structuring deals
- Ability to cross-sell other RCG services and earn contract overrides (See below)
- Generous Commission and Bonus Structure
 - Up to 50% Split with Annual Performance Bonus!

For Consulting Contract Representatives:

- Association with decade-old firm with large following, great reputation and repeat clients
- 1099 Sub-Contractor with no minimums, set your own pace and schedule
- Open territories consisting of CT, Western MA, Southeaster NY
- No desk fee, advertising/admin fees or minimum prospecting requirements
- Central Office Billing and Receivables Management
- Wide range of Services to Represent (See Service List)
- Sales, Marketing and Negotiation Support
- Collateral and Marketing Material
- Use of proprietary docs, contracts, NDA's, non-competes, etc.
- Personalized Business Cards (500/yr)
- Web Presence (www.rivogroup.com)
- Contracts signed by RCG Senior Management allowing you to continue representing services
- Generous Commission and Bonus Structure
 - Up to 20% of Recurring Billable Contract Rates and 50% on Specialized Packages!

Appointment as an “M&A Specialist” or “Consulting Contract Representative” with RCG is only granted after thorough vetting of the individual seeking such appointment and will be valid only after accepting and signing the appropriate representative agreement and is terminable under the conditions contained in said agreement.