



What Makes Us Different

You may be asking yourself... "With the recent flood of groups and even individuals into the arena of Mergers & Acquisitions (Business Sales), what Makes The Rivo Consulting Group different from all the rest?"

RCG is Not a Chain or Franchise

- RCG is a local, independently owned company, sharing the business community with our neighbors. We answer to our clients, not a master franchise or "Business Coach" somewhere out of state. Our consultants are afforded maximum latitude to represent clients and close the deal!

RCG Will Gladly Co-Broke

- This means if another broker or agent presents a client who is interested in an RCG listing, we will gladly work with them, sharing our fee. We are interested in selling the business, NOT hoarding the fee! Some "chain" brokers refuse to work with other brokers and even CHARGE prospects!

RCG is Selective and Non-Exclusive

- RCG does not accept bulk listings to falsely appear "busy". We are selective about the businesses we choose to represent. Only those exhibiting ideals consistent with providing the best ROI for a potential buyer become RCG clients. We do not even insist on listing exclusivity!

RCG Consultants are Business Specialists

- The downturn of the economy saw an explosion of so-called brokers and even real estate agents who thought they could sell businesses. Our M&A Consultants are specialized professionals, well versed in business process, finance and management in a variety of sectors.

RCG Has a Long History of Bringing Buyers and Sellers Together

- For over 12 yrs, RCG has earned the respect of the business community as an organization dedicated to not only business sellers but buyers and start-up Principals alike. We're on your side, by your side, all day, every day, providing objective counsel like no other organization can or will!

Visit: www.rivogroup.com
Call: 203-565-5104